

# Fixed Price Contract



PROVIDE YOUR BUSINESS WITH ELECTRICITY PRICE SECURITY FOR THE TERM OF YOUR CONTRACT.

## WHAT IS A FIXED PRICE CONTRACT?

A Fixed Price Contract lets you fix the energy price, (excluding losses, line metering and line charges,) for your electricity usage, without having to commit to an agreed volume.

## WHAT ARE THE BENEFITS?

- Energy price security over the volatility of the Spot Market. Your electricity price will be fixed over the period of the contract.
- You do not need to commit to purchasing a fixed or minimum volume of energy.
- Service support, with a dedicated Account Manager.
- Trend graphs on your electricity consumption are available for customers with multi-rate meters.

## HOW IS THE FIXED PRICE CONTRACT ENERGY RATE CALCULATED?

The Fixed Price Contract electricity rate is calculated from our forecasted electricity price, the time period of your contract, the volume of electricity you use, and seasonal variations. Additional

costs will include a charge for metering and line costs, as charged by your lines company.

## HOW DOES THE SPOT MARKET WORK?

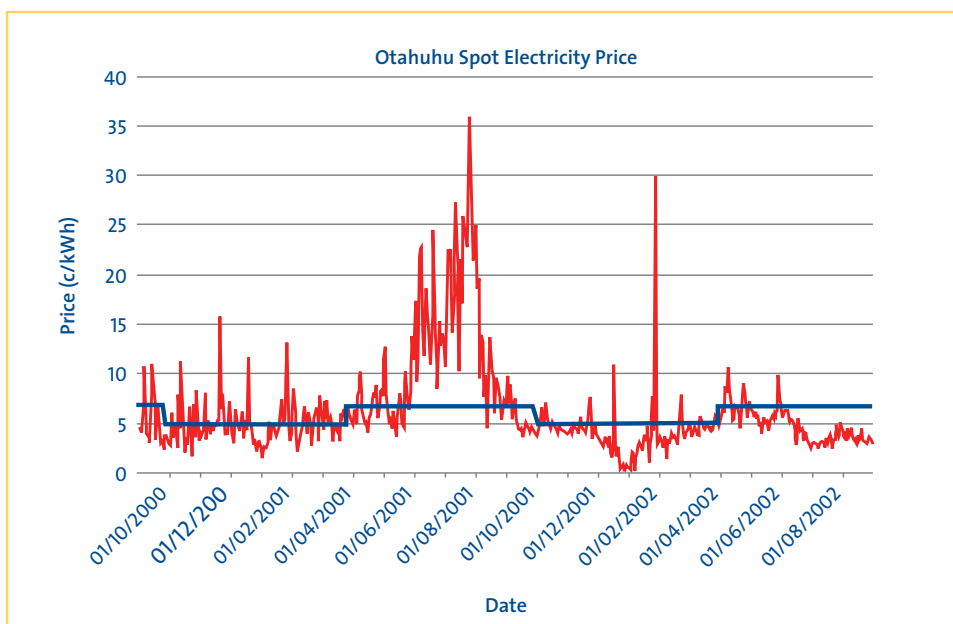
This is a marketplace where electricity is sold by generators and bought by retailers. It is affected by supply and demand and so can show extensive price volatility (see graph below). Trading in this market has some similarities to trading in financial or commodity markets.

More details of how the market works can be found on [www.comitfree.co.nz](http://www.comitfree.co.nz), which details current and historical electricity prices.

## WHAT DO I DO NEXT?

If you'd like to discuss whether a Fixed Price Contract is the best price option for your business, contact one of our Account Managers on 0800 490 010. They will be pleased to organise a customised proposal.

Mercury Energy has a range of other product options that provide varying levels of cover and pricing. Please contact us to discuss your requirements.



*Spot*

*Indicative Fixed Price*

*N.B. Fixed Prices shown are indicative only*

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